

November 23, 2021



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges December 2021

Dear Customers,

Please see surcharges, estimated lead times, and shut down dates below. We are seeing lead times and pricing at the mills continuing to experience significant increases in demand, extending lead times further, all resulting from Covid and staff/crewing issues in part due to reduced staffing in 2020. So, we encourage you to look at your forecast for 2021 - 2022 and place your orders sooner rather than later in order to get your parts when you need them.

Surcharges:

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 15 weeks**
 - 12,000 pound hammers and above are at 15 weeks lead time with material on the ground or warehouse.
 - Smaller hammers are at 10 weeks lead time with material on the ground or warehouse.
- **Mill Lead times = 24-28+ weeks**
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods:

CJ will be shut down during the following time frames:

Winter Maintenance Shutdown - December 23, 2021 - January 3, 2022

Steel Company Surcharge Shipment Rates Delivery in November 2021 for December 2021 invoicing per Hundred Weight	
Scrap	\$26.125
ALLOYGRADE	TOTAL
E3310H	\$28.848
4130H-4150H	\$7.334
4320	\$20.001
4340	\$20.793
4820	\$30.610
86XX	\$10.297
88XX	\$13.770
9310	\$28.943
EN355	\$22.534
Carbon Steel 10xx	\$0.782
Carbon Steel 1141-1144	\$1.565
Carbon Steel 1146	\$1.565
Raw Material Energy Surcharge	\$0.557
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$58 each