

July 29, 2021



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges August 2021

Dear Customers,

Please see surcharges, estimated lead times, and shut down dates below. We are seeing lead times and pricing at the mills continuing to experience significant increases in demand, extending lead times further, all resulting from Covid and staff/crewing issues in part due to reduced staffing in 2020. So, we encourage you to look at your forecast for 2021 - 2022 and place your orders sooner rather than later in order to get your parts when you need them.

DUE TO INCREASE IN LUMBER COSTS OUR CRATES ARE \$58 EACH, EFFECTIVE JULY 1ST.

Surcharges:

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 6 weeks**
 - All hammers are at 6 weeks lead time with material on the ground.
- **Mill Lead times = 25-27+ weeks**
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods:

CJ will be shut down during the following time frames:

Labor Day – September 6th

Thanksgiving – November 25th & 26th

Winter Maintenance Shutdown - December 24th - January 4th, 2022

Steel Company Surcharge Shipment Rates	
Delivery in July 2021 for August 2021 invoicing	
per Hundred Weight	
Scrap	\$28.142
ALLOYGRADE	TOTAL
E3310H	\$23.914
4130H-4150H	\$4.358
4320	\$15.146
4340	\$15.649
4820	\$25.146
86XX	\$7.084
88XX	\$9.077
9310	\$23.427
EN355	\$17.258
Carbon Steel 10xx	\$0.408
Carbon Steel 1141-1144	\$0.815
Carbon Steel 1146	\$0.879
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$58 each