

May 24, 2021



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges June 2021

Dear Customers,

Please see surcharges, estimated lead times and shut down dates below. We are seeing lead times and pricing at the mills continuing to experience significant increases in demand, extending lead times further, all resulting from Covid and staff/crewing issues in part due to reduced staffing in 2020. We encourage you to look at your forecast for 2021 and place your orders sooner rather than later in order to get your parts when you need them.

DUE TO INCREASE IN LUMBER COSTS OUR CRATES WILL BE INCREASING TO \$50 EFFECTIVE JUNE 1ST.

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 6 weeks**
 - All hammers are at 6 weeks lead time with material on the ground.
- **Mill Lead times = 19-20 weeks**
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods:

CJ will be shut down during the following time frames:

Memorial Day – May 31st

4th of July - July 5th

Summer Maintenance Shut down -July 26th-30th

Labor Day – September 6th

Thanksgiving – November 25th & 26th

Winter Maintenance Shutdown - December 24th -January 4th, 2022

Steel Company Surcharge Shipment Rates	
Delivery in May 2021 for June 2021 invoicing	
per Hundred Weight	
Scrap	\$24.842
ALLOYGRADE	TOTAL
E3310H	\$25.511
4130H-4150H	\$4.111
4320	\$13.715
4340	\$14.188
4820	\$22.592
86XX	\$6.505
88XX	\$8.389
9310	\$21.044
EN355	\$15.629
Carbon Steel 10xx	\$0.386
Carbon Steel 1141-1144	\$0.773
Carbon Steel 1146	\$0.879
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each