

September 22, 2020



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges October 2020

Dear Customers,

Please see surcharges, estimated lead times and shut down dates below.

Surcharges:

- For current surcharge rates they are posted on the CJ website at the following link.
 - <http://www.clifford-jacobs.com/forging-101/industry-links/>

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 7-8 weeks**
 - Small hammers are at 7 weeks lead time with material on the ground.
 - 20,000 & 25,000 pound hammers are at 8 weeks, with material on the ground.
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

Thanksgiving- Nov. 26th & 27th

Winter Shut down – Dec. 24 – Jan. 3rd

| Steel Company Surcharge Shipment Rates | |
|---|-----------|
| Delivery in September 2020 for October 2020 invoicing | |
| per Hundred Weight | |
| Scrap | \$8.159 |
| ALLOYGRADE | TOTAL |
| E3310H | \$13.911 |
| 4130H-4150H | \$1.943 |
| 4320 | \$8.357 |
| 4340 | \$8.588 |
| 4820 | \$14.359 |
| 86XX | \$3.652 |
| 88XX | \$5.600 |
| 9310 | \$10.527 |
| EN355 | \$9.561 |
| Carbon Steel 10xx | \$0.147 |
| Carbon Steel 1141-1144 | \$0.328 |
| Carbon Steel 1146 | \$0.726 |
| Raw Material Energy Surcharge | \$0.000 |
| Heat treat energy surcharge | \$0 |
| Shipping Containers (2,000# capacity) | \$43 each |

Sincerely,

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