

March 18, 2020



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges April 2020

Dear Customers,

Please see surcharges, estimated lead times and shut down dates below.

**Surcharges:**

- For current surcharge rates they are posted on the CJ website at the following link.
  - <http://www.clifford-jacobs.com/forging-101/industry-links/>

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” = 7-20 weeks**
  - With material from a mill, service center or on the ground
  - 20,000 & 25,000 pound hammers are at 20 weeks, while all other hammers are at 7 weeks
- **Outside processes:**
  - **Heat Treating = 3 weeks**
  - **Mechanicals = 1 week**
  - **Non-destructive Testing = 2 weeks**
  - **Machining = 6 weeks**

The above lead times are estimates only.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

Good Friday – April 10<sup>th</sup>

Memorial Day- May 25<sup>th</sup>

Independence Day - July 3<sup>rd</sup>

Summer Shut down – July 20<sup>th</sup> - 31<sup>st</sup>. Plant closed, offices will remain open.

Steel Company Surcharge Shipment Rates	
Delivery in March 2020 for April 2020 invoicing	
per Hundred Weight	
Scrap	\$9.992
ALLOYGRADE	TOTAL
E3310H	\$14.161
4130H-4150H	\$2.374
4320	\$9.218
4340	\$9.408
4820	\$15.481
86XX	\$4.199
88XX	\$5.493
9310	\$14.024
EN355	\$10.204
Carbon Steel 10xx	\$0.105
Carbon Steel 1141-1144	\$0.210
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

*Cindy Hall*

Cindy Hall, Sales Coordinator

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