

January 3, 2020



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges January 2020

Dear Customers,

Please see surcharges, estimated lead times and shut down dates below.

Surcharges:

- For current surcharge rates they are posted on the CJ website at the following link.
 - <http://www.clifford-jacobs.com/forging-101/industry-links/>

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 7-20 weeks**
 - With material from a mill, service center or on the ground
 - 20,000 & 25,000 pound hammers are at 20 weeks, while all other hammers are at 7 weeks
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

Good Friday – April 10th

Steel Company Surcharge Shipment Rates	
Delivery in December 2019 for January 2020 invoicing	
per Hundred Weight	
Scrap	\$8.892
ALLOYGRADE	TOTAL
E3310H	\$17.549
4130H-4150H	\$2.709
4320	\$11.316
4340	\$11.517
4820	\$24.757
86XX	\$5.053
88XX	\$6.578
9310	\$17.339
EN355	\$13.476
Carbon Steel 10xx	\$0.182
Carbon Steel 1141-1144	\$0.413
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Cindy Hall

Cindy Hall, Sales Coordinator

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