

October 31, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges November 2019

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” = 7-20 weeks**
  - With material from a mill, service center or on the ground
  - Does not include CJ winter maintenance shut down
  - 20,000 & 25,000 pound hammers are at 20 weeks, while all other hammers are at 7 weeks
- **Outside processes:**
  - **Heat Treating = 4 weeks**
  - **Mechanicals = 1 week**
  - **Non-destructive Testing = 2 weeks**
  - **Machining = 6 weeks**

The above lead times are estimates only.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**THANKSGIVING:** Thursday, 11/28/19 and Friday, 11/29/19

**WINTER MAINTENANCE SHUT DOWN:** Tuesday, 12/24/19, resuming normal operations Thursday, 1/2/20

Steel Company Surcharge Shipment Rates	
Delivery in October 2019 for November 2019 invoicing	
per Hundred Weight	
Scrap	\$8.342
ALLOYGRADE	TOTAL
E3310H	\$18.668
4130H-4150H	\$3.201
4320	\$12.346
4340	\$12.825
4820	\$20.764
86XX	\$5.702
88XX	\$7.473
9310	\$12.222
EN355	\$13.476
Carbon Steel 10xx	\$0.252
Carbon Steel 1141-1144	\$0.420
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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