

July 26, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges August 2019

CJ Estimated Forging Lead Times:

- **Forgings that run on the 12,000 pound hammer and larger – “As Forged”**
 - including but not limited to parts weighing 50 pounds or above
 - 21 weeks with material from a mill, service center or on the ground
 - Includes CJ 2 week summer maintenance shut down
- **Forgings that run on the 8,000 pound hammer and smaller – “As Forged”**
 - including but not limited to parts weighing under 50 pounds
 - 18 weeks with material from a mill, service center or on the ground
 - Includes CJ 2 week summer maintenance shut down
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

SUMMER MAINTENANCE SHUT DOWN (Plant Only): Weeks of 7/22/19 and 7/29/19, resuming normal operations Monday, 8/5/19

LABOR DAY: Monday, 9/2/19

THANKSGIVING: Thursday, 11/28/19 and Friday, 11/29/19

WINTER MAINTENANCE SHUT DOWN: Tuesday, 12/24/19, resuming normal operations Thursday, 1/2/20

Steel Company Surcharge Shipment Rates	
Delivery in July 2019 for August 2019 Invoicing	
per Hundred Weight	
Scrap	\$9.900
ALLOYGRADE	TOTAL
E3310H	\$11.911
4130H-4150H	\$3.771
4320	\$8.851
4340	\$9.240
4820	\$13.279
86XX	\$4.805
88XX	\$6.659
9310	\$12.222
EN355	\$10.992
Carbon Steel 10xx	\$0.252
Carbon Steel 1141-1144	\$0.505
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

Direct: 217.531.6655

lbrown@clifford-jacobs.com

www.clifford-jacobs.com