

February 22, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges March 2019

CJ Estimated Forging Lead Times:

- **Forgings that run on the 20,000 pound hammer and larger – “As Forged”**
 - including but not limited to parts weighing 175 pounds or above
 - 18 weeks with material from a mill, service center or on the ground
- **Forgings that run on the 12,000 pound hammer and smaller – “As Forged”**
 - including but not limited to parts weighing under 175 pounds
 - 14 weeks with material from a mill, service center or on the ground
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

GOOD FRIDAY: Friday, 4/19/19

MEMORIAL DAY: Monday, 5/27/19

INDEPENDENCE DAY: Thursday, 7/4/19

SUMMER MAINTENANCE SHUT DOWN (Plant Only): Weeks of 7/22/19 and 7/29/19, resuming normal operations Monday, 8/5/19

LABOR DAY: Monday, 9/2/19

Steel Company Surcharge Shipment Rates	
Delivery in February 2019 for March 2019 Invoicing	
per Hundred Weight	
Scrap	\$14.850
ALLOYGRADE	TOTAL
E3310H	\$9.370
4130H-4150H	\$3.564
4320	\$7.565
4340	\$7.902
4820	\$10.956
86XX	\$4.330
88XX	\$6.149
9310	\$12.224
EN355	\$12.322
Carbon Steel 10xx	\$0.244
Carbon Steel 1141-1144	\$0.488
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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