

January 29, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges February 2019

CJ Estimated Forging Lead Times:

- **Forgings that run on the 20,000 pound hammer and larger – “As Forged”**
 - including but not limited to parts weighing 175 pounds or above
 - 18 weeks with material from a mill, service center or on the ground
- **Forgings that run on the 12,000 pound hammer and smaller – “As Forged”**
 - including but not limited to parts weighing under 175 pounds
 - 14 weeks with material from a mill
 - 12 weeks with material in stock at CJ or on the ground from a service center
 - Inquire for material availability
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

GOOD FRIDAY: Friday, 4/19/19

MEMORIAL DAY: Monday, 5/27/19

INDEPENDENCE DAY: Thursday, 7/4/19

SUMMER MAINTENANCE SHUT DOWN (Plant Only): Weeks of 7/22/19 and 7/29/19, resuming normal operations Monday, 8/5/19

LABOR DAY: Monday, 9/2/19

Steel Company Surcharge Shipment Rates	
Delivery in January 2019 for February 2019 Invoicing	
per Hundred Weight	
Scrap	\$16.500
ALLOYGRADE	TOTAL
E3310H	\$9.242
4130H-4150H	\$3.647
4320	\$7.425
4340	\$7.798
4820	\$10.603
86XX	\$4.307
88XX	\$6.103
9310	\$12.224
EN355	\$12.322
Carbon Steel 10xx	\$0.244
Carbon Steel 1141-1144	\$0.488
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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