

October 30, 2018



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges November 2018

CJ Estimated Forging Lead Times:

- **Forgings that run on the 20,000 pound hammer and larger – “As Forged”**
 - including but not limited to parts weighing 175 pounds or above
 - 18 weeks with material from a mill, service center or on the ground
- **Forgings that run on the 12,000 pound hammer and smaller – “As Forged”**
 - including but not limited to parts weighing under 175 pounds
 - 18 weeks with material from a mill
 - 12 weeks with material in stock at CJ or on the ground from a service center
 - Inquire for material availability
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

THANKSGIVING: Closed Thursday, 11/22/18, reopening for business Monday, 11/26/18

WINTER SHUT DOWN: Closed Saturday, 12/22/18, reopening for business Wednesday, 1/2/19

Steel Company Surcharge Shipment Rates	
Delivery in October 2018 for November 2018 Invoicing	
per Hundred Weight	
Scrap	\$14.850
ALLOYGRADE	TOTAL
E3310H	\$16.195
4130H-4150H	\$4.164
4320	\$10.540
4340	\$11.054
4820	\$12.808
86XX	\$5.503
88XX	\$7.316
9310	\$12.224
EN355	\$12.322
Carbon Steel 10xx	\$0.263
Carbon Steel 1141-1144	\$0.526
Carbon Steel 1146	\$0.726
C-J Energy Surcharge	\$0 per gross lb
Heat treat energy surcharge	\$0 per gross lb
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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