

October 2, 2018



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges October 2018

**CJ Estimated Forging Lead Times:**

- **Forgings that run on the 20,000 pound hammer and larger – “As Forged”**
  - including but not limited to parts weighing 175 pounds or above
    - 20 weeks with material from a mill
    - 18 weeks with material in stock at CJ or on the ground from a service center
      - Inquire for material availability
- **Forgings that run on the 12,000 pound hammer and smaller – “As Forged”**
  - including but not limited to parts weighing under 175 pounds
    - 20 weeks with material from a mill
    - 12 weeks with material in stock at CJ or on the ground from a service center
      - Inquire for material availability
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 2 weeks**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**THANKSGIVING:** Closed Thursday, 11/22/18, reopening for business Monday, 11/26/18

**WINTER SHUT DOWN:** Closed Saturday, 12/22/18, reopening for business Wednesday, 1/2/19

Steel Company Surcharge Shipment Rates	
Delivery in September 2018 for October 2018 Invoicing	
per Hundred Weight	
Scrap	\$15.95
ALLOYGRADE	TOTAL
E3310H	\$16.195
4130H-4150H	\$4.054
4320	\$10.760
4340	\$11.272
4820	\$12.808
86XX	\$5.502
88XX	\$7.237
9310	\$12.224
EN355	\$13.540
Carbon Steel 10xx	\$0.259
Carbon Steel 1141-1144	\$0.516
Carbon Steel 1146	\$0.726
C-J Energy Surcharge	\$0 per gross lb
Heat treat energy surcharge	\$0 per gross lb
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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