

July 25, 2018



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges August 2018

CJ Estimated Forging Lead Times:

- **Forgings over 50 pounds – “As Forged” = 22 weeks**
 - Includes 2 week summer maintenance shut down
- **Forgings 50 pounds and less – “As Forged” = 12 weeks with material in stock**
 - Includes 2 week summer maintenance shut down
 - Inquire for material availability
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

SUMMER MAINTENANCE SHUT DOWN: Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

LABOR DAY: Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

THANKSGIVING: Closed Thursday, 11/22/18, reopening for business Monday, 11/26/18

WINTER SHUT DOWN: Closed Saturday, 12/22/18, reopening for business Wednesday, 1/2/19

Steel Company Surcharge Shipment Rates	
Delivery in July 2018 for August 2018 Invoicing	
per Hundred Weight	
Scrap	\$15.950
ALLOYGRADE	TOTAL
E3310H	\$17.463
4130H-4150H	\$4.337
4320	\$11.652
4340	\$12.190
4820	\$12.808
86XX	\$5.975
88XX	\$7.838
9310	\$12.224
EN355	\$13.540
Carbon Steel 10xx	\$0.355
Carbon Steel 1141-1144	\$0.710
Carbon Steel 1146	\$0.726
C-J Energy Surcharge	\$0 per gross lb
Heat treat energy surcharge	\$0 per gross lb
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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