

June 27, 2018



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges July 2018

CJ Estimated Forging Lead Times:

- **Forgings over 50 pounds – “As Forged” = 22 weeks**
 - Includes 2 week summer maintenance shut down
- **Forgings 50 pounds and less – “As Forged” = 12 weeks with material in stock**
 - Includes 2 week summer maintenance shut down
 - Inquire for material availability
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

INDEPENDENCE DAY: Closed Wednesday, 7/4/18, reopening for business on Thursday, 7/5/18

SUMMER MAINTENANCE SHUT DOWN: Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

LABOR DAY: Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

THANKSGIVING: Closed Thursday, 11/22/18, reopening for business Monday, 11/26/18

WINTER SHUT DOWN: Closed Saturday, 12/22/18, reopening for business Wednesday, 1/2/19

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in June 2018 for July 2018 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$15.400				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.438	\$10.504	\$0.000	\$0.254	\$13.196
4130H-4150H	\$1.509	\$0.000	\$2.166	\$0.424	\$4.099
4320	\$0.774	\$5.327	\$2.708	\$0.266	\$9.076
4340	\$1.239	\$5.327	\$2.708	\$0.363	\$9.637
4820	\$0.000	\$9.770	\$2.750	\$0.288	\$12.808
86XX	\$0.774	\$1.651	\$2.166	\$0.424	\$5.015
88XX	\$0.774	\$1.651	\$3.791	\$0.424	\$6.640
9310	\$1.887	\$8.740	\$1.335	\$0.262	\$12.223
EN355	\$2.399	\$6.002	\$2.166	\$0.266	\$10.833
carbon steel 10xx				\$0.363	\$0.363
carbon steel 1141-1144				\$0.726	\$0.726
carbon steel 1146				\$0.410	\$0.410
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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