

May 29, 2018

To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges June 2018 - Revised



CJ Estimated Forging Lead Times:

- **Forgings over 50 pounds – “As Forged” = 22 weeks**
 - Includes 2 week summer maintenance shut down
- **Forgings 50 pounds and less – “As Forged” = 12 weeks with material in stock**
 - Includes 2 week summer maintenance shut down
 - Inquire for material availability
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

MEMORIAL DAY: Closed Monday, 5/28/18, reopening for business on Tuesday, 5/29/18

INDEPENDENCE DAY: Closed Wednesday, 7/4/18, reopening for business on Thursday, 7/5/18

SUMMER MAINTENANCE SHUT DOWN: Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

LABOR DAY: Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

THANKSGIVING: Closed Thursday, 11/22/18, reopening for business Monday, 11/26/18

WINTER SHUT DOWN: Closed Saturday, 12/22/18, reopening for business Wednesday, 1/2/19

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in May 2018 for June 2018 Invoicing						
SCRAP	STEEL	SURCHARGE / CWT				
						\$15.400
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$2.426	\$9.412	\$0.000	\$0.250	\$12.087	
4130H-4150H	\$1.502	\$0.000	\$2.323	\$0.417	\$4.242	
4320	\$0.770	\$4.773	\$2.904	\$0.262	\$8.709	
4340	\$1.232	\$4.773	\$2.904	\$0.358	\$9.266	
4820	\$0.000	\$9.770	\$2.750	\$0.288	\$12.808	
86XX	\$0.770	\$1.480	\$2.323	\$0.417	\$4.990	
88XX	\$0.770	\$1.480	\$4.066	\$0.417	\$6.732	
9310	\$1.887	\$8.740	\$1.335	\$0.262	\$12.223	
EN355	\$2.387	\$5.378	\$2.323	\$0.262	\$10.350	
carbon steel 10xx				\$0.331	\$0.331	
carbon steel 1141-1144				\$0.662	\$0.662	
carbon steel 1146				\$0.374	\$0.374	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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