

April 27, 2018

To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges May 2018



CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 22 weeks**
 - Includes 2 week summer maintenance shut down
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

MEMORIAL DAY: Closed Monday, 5/28/18, reopening for business on Tuesday, 5/29/18

INDEPENDENCE DAY: Closed Wednesday, 7/4/18, reopening for business on Thursday, 7/5/18

SUMMER MAINTENANCE SHUT DOWN: Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

LABOR DAY: Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in April 2018 for May 2018 Invoicing						
SCRAP STEEL SURCHARGE / CWT	\$14.850					
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$2.413	\$9.770	\$0.000	\$0.253	\$12.437	
4130H-4150H	\$1.494	\$0.000	\$2.200	\$0.421	\$4.115	
4320	\$0.766	\$4.954	\$2.750	\$0.264	\$8.734	
4340	\$1.225	\$4.954	\$2.750	\$0.361	\$9.291	
4820	\$0.000	\$9.770	\$2.750	\$0.288	\$12.808	
86XX	\$0.766	\$1.536	\$2.200	\$0.421	\$4.923	
88XX	\$0.766	\$1.536	\$3.850	\$0.421	\$6.573	
9310	\$1.877	\$9.072	\$1.265	\$0.264	\$12.477	
EN355	\$2.375	\$4.762	\$1.994	\$0.243	\$9.374	
carbon steel 10xx				\$0.331	\$0.331	
carbon steel 1141-1144				\$0.662	\$0.662	
carbon steel 1146				\$0.374	\$0.374	
C-J Energy surcharge	\$0.00		per gross LB			
Heat treat energy surcharge	\$0.01		per gross LB			
Shipping Containers (2,000# capacity)	\$43.00		each			

Sincerely,

Lori Brown, Sales Manager

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