

March 27, 2018

To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges April 2018



CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 24 weeks**
 - Includes 2 week summer maintenance shut down
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

GOOD FRIDAY: Closed Friday, 3/30/18, reopening for business on Monday, 4/2/18

MEMORIAL DAY: Closed Monday, 5/28/18, reopening for business on Tuesday, 5/29/18

INDEPENDENCE DAY: Closed Wednesday, 7/4/18, reopening for business on Thursday, 7/5/18

SUMMER MAINTENANCE SHUT DOWN: Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

LABOR DAY: Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in March 2018 for April 2018 Invoicing						
SCRAP	STEEL SURCHARGE / CWT	\$14.850				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$2.413	\$8.334	\$0.000	\$0.232	\$10.979	
4130H-4150H	\$1.494	\$0.000	\$1.994	\$0.386	\$3.874	
4320	\$0.766	\$4.226	\$2.493	\$0.243	\$7.728	
4340	\$1.225	\$4.226	\$2.493	\$0.331	\$8.275	
4820	\$0.000	\$8.334	\$2.493	\$0.265	\$11.091	
86XX	\$0.766	\$1.310	\$1.994	\$0.353	\$4.423	
88XX	\$0.766	\$1.310	\$3.490	\$0.386	\$5.952	
9310	\$1.877	\$7.739	\$1.146	\$0.243	\$11.004	
EN355	\$2.375	\$4.762	\$1.994	\$0.243	\$9.374	
carbon steel 10xx				\$0.331	\$0.331	
carbon steel 1141-1144				\$0.662	\$0.662	
carbon steel 1146				\$0.374	\$0.374	
C-J Energy surcharge		\$0.00		per gross LB		
Heat treat energy surcharge		\$0.01		per gross LB		
Shipping Containers (2,000# capacity)		\$43.00		each		

Sincerely,

Lori Brown, Sales Manager

Direct: 217.531.6655

lbrown@clifford-jacobs.com

www.clifford-jacobs.com