

February 22, 2018

To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges March 2018



**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” = 22 weeks**
  - Does not account for any shut down periods
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**GOOD FRIDAY:** Closed Friday, 3/30/18, reopening for business on Monday, 4/2/18

**MEMORIAL DAY:** Closed Monday, 5/28/18, reopening for business on Tuesday, 5/29/18

**INDEPENDENCE DAY:** Closed Wednesday, 7/4/18, reopening for business on Thursday, 7/5/18

**SUMMER MAINTENANCE SHUT DOWN:** Closed for manufacturing Monday, 7/23/18, reopening for manufacturing Monday, 8/6/18 – Note that office will not be closed

**LABOR DAY:** Closed Monday, 9/3/18, reopening for business Tuesday, 9/4/18

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in February 2018 for March 2018 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.850				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.388	\$5.317	\$0.000	\$0.223	\$7.929
4130H-4150H	\$1.478	\$0.000	\$1.455	\$0.373	\$3.307
4320	\$0.758	\$2.697	\$1.819	\$0.234	\$5.509
4340	\$1.213	\$2.697	\$1.819	\$0.319	\$6.049
4820	\$0.000	\$5.317	\$1.819	\$0.255	\$7.392
86XX	\$0.758	\$0.836	\$1.455	\$0.373	\$3.422
88XX	\$0.758	\$0.836	\$2.548	\$0.373	\$4.514
9310	\$1.858	\$4.938	\$0.837	\$0.234	\$7.867
EN355	\$2.283	\$3.725	\$1.213	\$0.244	\$7.465
carbon steel 10xx				\$0.319	\$0.319
carbon steel 1141-1144				\$0.639	\$0.639
carbon steel 1146				\$0.360	\$0.360
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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