

October 23, 2017

To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges November 2017



**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” with Steel in Stock = 18 weeks**
  - Current mill lead times are below
  - Does not account for any shut down periods
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times are currently at 19 weeks.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**THANKSGIVING:** Closed Thursday, 11/23/17 and Friday, 11/24/17

**WINTER MAINTENANCE SHUTDOWN:** Closed Friday, 12/22/17, reopening for business on Tuesday, 1/2/18

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in October 2017 for November 2017 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.667				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.364	\$4.171	\$0.000	\$0.237	\$6.772
4130H-4150H	\$1.463	\$0.000	\$1.179	\$0.394	\$3.036
4320	\$0.750	\$2.115	\$1.474	\$0.248	\$4.587
4340	\$1.200	\$2.115	\$1.474	\$0.337	\$5.126
4820	\$0.000	\$4.171	\$1.474	\$0.270	\$5.915
86XX	\$0.750	\$0.656	\$1.179	\$0.394	\$2.979
88XX	\$0.750	\$0.656	\$2.064	\$0.394	\$3.863
9310	\$1.796	\$1.257	\$0.514	\$0.240	\$3.807
EN355	\$2.327	\$2.384	\$1.179	\$0.248	\$6.137
carbon steel 10xx				\$0.337	\$0.337
carbon steel 1141-1144				\$0.674	\$0.674
carbon steel 1146				\$0.380	\$0.380
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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