

August 30, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges September 2017

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock = 18-20 weeks**
 - Current mill lead times are below
 - Does not account for any shut down periods
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at 23 weeks and as high as 26 weeks for some sizes.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

LABOR DAY: Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17

THANKSGIVING: Closed Thursday, 11/23/17 and Friday, 11/24/17

WINTER MAINTENANCE SHUTDOWN: Closed Friday, 12/22/17, reopening for business on Tuesday, 1/2/18

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in August 2017 for September 2017 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.025				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.324	\$0.227	\$0.000	\$0.215	\$2.765
4130H-4150H	\$1.439	\$0.000	\$0.880	\$0.358	\$2.676
4320	\$0.738	\$0.114	\$1.101	\$0.224	\$2.178
4340	\$1.180	\$0.114	\$1.101	\$0.307	\$2.703
4820	\$0.000	\$0.227	\$1.101	\$0.245	\$1.573
86XX	\$0.738	\$0.035	\$0.880	\$0.358	\$2.011
88XX	\$0.738	\$0.035	\$1.541	\$0.358	\$2.672
9310	\$1.807	\$0.210	\$0.506	\$0.224	\$2.748
EN355	\$2.287	\$0.130	\$0.880	\$0.224	\$3.521
carbon steel 10xx				\$0.307	\$0.307
carbon steel 1141-1144				\$0.613	\$0.613
carbon steel 1146				\$0.347	\$0.347
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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