

July 24, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges August 2017

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” with Steel in Stock = \*10 weeks**
  - Current mill lead times are below.
  - \*The 10 weeks does not include CJ’s 2 week summer maintenance shut down below.
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at 21 weeks and as high as 26 weeks for some sizes. We are happy to look for other options such as service center material for expedited delivery requests. Please contact us with any specific needs you have.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**INDEPENDENCE DAY:** Closed Tuesday, 7/4/17, reopening for business on Wednesday, 7/5/17.

**SUMMER MAINTENANCE SHUT DOWN:** Production for CJ in-house operations are shut down Monday, 7/24/17, resuming on Monday, 8/7/17,

**LABOR DAY:** Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17.

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in July 2017 for August 2017 Invoicing						
SCRAP	STEEL SURCHARGE / CWT	\$14.025				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$2.372	\$0.684	\$0.000	\$0.198	\$3.254	
4130H-4150H	\$1.467	\$0.000	\$1.131	\$0.330	\$2.928	
4320	\$0.752	\$0.347	\$1.412	\$0.208	\$2.719	
4340	\$1.205	\$0.347	\$1.412	\$0.283	\$3.246	
4820	\$0.000	\$0.684	\$1.412	\$0.227	\$2.323	
86XX	\$0.752	\$0.108	\$1.131	\$0.301	\$2.292	
88XX	\$0.752	\$0.108	\$1.978	\$0.330	\$3.168	
9310	\$1.806	\$0.635	\$0.650	\$0.208	\$3.299	
EN355	\$2.333	\$0.391	\$1.131	\$0.208	\$4.062	
carbon steel 10xx				\$0.283	\$0.283	
carbon steel 1141-1144				\$0.565	\$0.565	
carbon steel 1146				\$0.319	\$0.319	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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