

June 27, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges July 2017

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” with Steel in Stock = \*8 weeks**
  - Current mill lead times are below.
  - \*The 8 weeks does not include CJ’s 2 week summer maintenance shut down below.
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at 22 weeks and as high as 26 weeks for some sizes. We are happy to look for other options such as service center material for expedited delivery requests. Please contact us with any specific needs you have.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**INDEPENDENCE DAY:** Closed Tuesday, 7/4/17, reopening for business on Wednesday, 7/5/17.

**SUMMER MAINTENANCE SHUT DOWN:** Production for CJ in-house operations are shut down Monday, 7/24/17, resuming on Monday, 8/7/17,

**LABOR DAY:** Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in June 2017 for July 2017 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.025				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.386	\$1.739	\$0.000	\$0.191	\$4.316
4130H-4150H	\$1.477	\$0.000	\$1.289	\$0.319	\$3.086
4320	\$0.758	\$0.882	\$1.612	\$0.200	\$3.452
4340	\$1.212	\$0.882	\$1.612	\$0.274	\$3.980
4820	\$0.000	\$1.739	\$1.612	\$0.219	\$3.570
86XX	\$0.758	\$0.273	\$1.289	\$0.292	\$2.611
88XX	\$0.758	\$0.273	\$2.256	\$0.319	\$3.606
9310	\$1.818	\$1.615	\$0.741	\$0.200	\$4.375
EN355	\$2.349	\$0.994	\$1.289	\$0.200	\$4.832
carbon steel 10xx				\$0.274	\$0.274
carbon steel 1141-1144				\$0.547	\$0.547
carbon steel 1146				\$0.310	\$0.310
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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