

May 23, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges June 2017

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock = *8 weeks**
 - Current mill lead times are below.
 - *The 8 weeks does not include CJ’s 2 week summer maintenance shut down below.
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at 22 weeks and as high as 26 weeks for some sizes. We are happy to look for other options such as service center material for expedited delivery requests. Please contact us with any specific needs you have.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

MEMORIAL DAY: Closed Monday, 5/29/17, reopening for business on Tuesday, 5/30/17.

INDEPENDENCE DAY: Closed Tuesday, 7/4/17, reopening for business on Wednesday, 7/5/17.

SUMMER MAINTENACE SHUT DOWN: Production for CJ in-house operations are shut down Monday, 7/24/17, resuming on Monday, 8/7/17,

LABOR DAY: Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in May 2017 for June 2017 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.025				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.394	\$2.890	\$0.000	\$0.197	\$5.480
4130H-4150H	\$1.482	\$0.000	\$1.206	\$0.329	\$3.016
4320	\$0.760	\$1.465	\$1.508	\$0.207	\$3.940
4340	\$1.216	\$1.465	\$1.508	\$0.282	\$4.470
4820	\$0.000	\$2.890	\$1.508	\$0.226	\$4.623
86XX	\$0.760	\$0.454	\$1.206	\$0.300	\$2.720
88XX	\$0.760	\$0.454	\$2.111	\$0.329	\$3.654
9310	\$1.824	\$2.683	\$0.693	\$0.207	\$5.407
EN355	\$2.355	\$1.651	\$1.206	\$0.207	\$5.419
carbon steel 10xx				\$0.282	\$0.282
carbon steel 1141-1144				\$0.563	\$0.563
carbon steel 1146				\$0.318	\$0.318
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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