

April 25, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges May 2017

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” with Steel in Stock = 8 weeks**
  - Current mill lead times are below.
- **Heat Treating**
  - **Normalize/Anneal = 2 weeks**
  - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at 22 weeks and as high as 26 weeks for some sizes. We are happy to look for other options such as service center material for expedited delivery requests. Please contact us with any specific needs you have.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**MEMORIAL DAY:** Closed Monday, 5/29/17, reopening for business on Tuesday, 5/30/17.

**INDEPENDENCE DAY:** Closed Tuesday, 7/4/17, reopening for business on Wednesday, 7/5/17.

**SUMMER MAINTENANCE SHUT DOWN:** Production for CJ in-house operations are shut down Monday, 7/24/17, resuming on Monday, 8/7/17,

**LABOR DAY:** Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17.

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in April 2017 for May 2017 Invoicing						
SCRAP STEEL SURCHARGE / CWT	\$14.759					
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$2.428	\$3.692	\$0.000	\$0.205	\$6.324	
4130H-4150H	\$1.503	\$0.000	\$0.989	\$0.341	\$2.833	
4320	\$0.771	\$1.872	\$1.236	\$0.215	\$4.094	
4340	\$0.631	\$2.419	\$0.904	\$0.108	\$4.062	
4820	\$0.000	\$3.692	\$1.236	\$0.234	\$5.162	
86XX	\$0.771	\$0.580	\$0.989	\$0.311	\$2.651	
88XX	\$0.771	\$0.580	\$1.730	\$0.341	\$3.422	
9310	\$1.850	\$3.428	\$0.569	\$0.215	\$6.061	
EN355	\$2.389	\$2.110	\$0.989	\$0.215	\$5.702	
carbon steel 10xx				\$0.293	\$0.293	
carbon steel 1141-1144				\$0.584	\$0.584	
carbon steel 1146				\$0.331	\$0.331	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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