

March 30, 2017



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges April 2017 - REVISED

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock = 10 weeks**
 - Current mill lead times are below. **REVISED 3/31/17**
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 3 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. CJ’s primary commercial mill lead times have recently pushed out and are currently at ~~10-12~~ 14-15 weeks and as high as 17-19 weeks for some sizes. We are happy to look for other options such as service center material for expedited delivery requests. Please contact us with any specific needs you have.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

GOOD FRIDAY: Closed Friday, 4/14/17, reopening for business on Monday, 4/17/17.

MEMORIAL DAY: Closed Monday, 5/29/17, reopening for business on Tuesday, 5/30/17.

INDEPENDENCE DAY: Closed Tuesday, 7/4/17, reopening for business on Wednesday, 7/5/17.

SUMMER MAINTENACE SHUT DOWN: Production for CJ in-house operations are shut down Monday, 7/24/17, resuming on Monday, 8/7/17,

LABOR DAY: Closed Monday, 9/4/17, reopening for business on Tuesday, 9/5/17.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in March 2017 for April 2017 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$11.404				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$2.522	\$2.387	\$0.000	\$0.199	\$5.108
4130H-4150H	\$1.561	\$0.000	\$0.904	\$0.331	\$2.796
4320	\$0.801	\$1.211	\$1.131	\$0.208	\$3.351
4340	\$0.631	\$2.419	\$0.904	\$0.108	\$4.062
4820	\$0.000	\$2.387	\$1.131	\$0.228	\$3.746
86XX	\$0.801	\$0.375	\$0.904	\$0.303	\$2.383
88XX	\$0.801	\$0.375	\$1.583	\$0.331	\$3.090
9310	\$0.834	\$0.177	\$0.603	\$0.000	\$1.614
EN355	\$2.482	\$1.364	\$0.904	\$0.208	\$4.958
carbon steel 10xx				\$0.284	\$0.284
carbon steel 1141-1144				\$0.568	\$0.568
carbon steel 1146				\$0.321	\$0.321
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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