

February 29, 2016



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges March 2016

**CJ Estimated Forging Lead Times:**

- **Forgings – “As Forged” with Steel in Stock** (Current mill lead times are 5-7 weeks)
  - **201# and up = 6 weeks (depending on part configuration)**
  - **121# - 200# = 6 weeks**
  - **81# - 120# = 6 weeks**
  - **40# - 80# = 6 weeks**
  - **39 & below = 6 weeks**
- **Heat Treating = 4 weeks**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

Current average mill lead times are approximately 5-7 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**GOOD FRIDAY:** Closed Friday, 3/25/16, reopening for business on Monday, 3/28/16.

**MEMORIAL DAY:** Closed Monday, 5/30/16, reopening for business on Tuesday, 5/31/16.

**FOURTH OF JULY:** Closed Monday, 7/4/16, reopening for business on Tuesday, 7/5/16.

**SUMMER MAINTENANCE SHUT DOWN:** Closed Monday, 7/18/16, reopening for business on Monday, 8/1/16.

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in February 2016 for March 2016 Invoicing						
SCRAP	STEEL	SURCHARGE / CWT				\$3.795
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$1.243	\$0.000	\$0.000	\$0.000	\$1.243	
4130H-4150H	\$0.769	\$0.000	\$0.329	\$0.000	\$1.098	
4320	\$0.395	\$0.000	\$0.410	\$0.000	\$0.805	
4340	\$0.631	\$0.000	\$0.410	\$0.000	\$1.042	
4820	\$0.000	\$0.000	\$0.410	\$0.000	\$0.410	
86XX	\$0.395	\$0.000	\$0.329	\$0.000	\$0.724	
88XX	\$0.395	\$0.000	\$0.575	\$0.000	\$0.970	
9310	\$1.088	\$7.558	\$0.607	\$0.019	\$9.272	
EN355	\$1.282	\$0.482	\$0.212	\$0.000	\$1.976	
carbon steel 10xx				\$0.000	\$0.000	
carbon steel 1141-1144				\$0.000	\$0.000	
carbon steel 1146				\$0.000	\$0.000	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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