

December 7, 2015



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges January 2016

CJ Estimated Forging Lead Times:

- Forgings – “As Forged” with Steel in Stock (Current mill lead times are 8-10 weeks)
 - 201# and up = 6 weeks (depending on part configuration)
 - 121# - 200# = 6 weeks
 - 81# - 120# = 6 weeks
 - 40# - 80# = 6 weeks
 - 39 & below = 6 weeks
- Heat Treating = 4 weeks
- Non-destructive Testing = 2 weeks
- Machining = 6 weeks

Current mill lead times are approximately 8-10 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

WINTER MAINTENANCE SHUT DOWN: Closed Thursday, 12/24/15, reopening for business on Monday, 1/4/16.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in December 2015 for January 2016 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$2.695				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$1.418	\$2.215	\$0.000	\$0.000	\$3.633
4130H-4150H	\$0.827	\$0.000	\$0.234	\$0.000	\$1.062
4320	\$0.425	\$1.587	\$0.294	\$0.000	\$2.306
4340	\$0.715	\$4.884	\$1.250	\$0.025	\$6.874
4820	\$0.000	\$3.130	\$0.294	\$0.000	\$3.423
86XX	\$0.425	\$0.492	\$0.234	\$0.000	\$1.151
88XX	\$0.468	\$1.845	\$1.943	\$0.083	\$4.337
9310	\$1.088	\$7.558	\$0.607	\$0.019	\$9.272
EN355	\$1.316	\$1.789	\$0.234	\$0.000	\$3.339
carbon steel 10xx				\$0.000	\$0.000
carbon steel 1141-1144				\$0.052	\$0.052
carbon steel 1146				\$0.000	\$0.000
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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