

November 25, 2015



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges December 2015

**CJ Estimated Forging Lead Times:**

- Forgings – “As Forged” with Steel in Stock (Current mill lead times are 8-10 weeks)
  - 201# and up = 6 weeks (depending on part configuration)
  - 121# - 200# = 6 weeks
  - 81# - 120# = 6 weeks
  - 40# - 80# = 6 weeks
  - 39 & below = 6 weeks
- Heat Treating = 4 weeks
- Non-destructive Testing = 2 weeks
- Machining = 6 weeks

Current mill lead times are approximately 8-10 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**THANKSGIVING:** Closed Thursday, 11/26/15, reopening for business at 7 AM CT on Monday, 11/30/15.

**WINTER MAINTENANCE SHUT DOWN:** Closed Thursday, 12/24/15, reopening for business on Monday, 1/4/16.

| SALES SURCHARGE per HUNDRED WEIGHT  |                       |         |              |         |         |
|---|-----------------------|---------|--------------|---------|---------|
| Steel Company Shipments Delivery in November 2015 for December 2015 Invoicing |                       |         |              |         |         |
| SCRAP   | STEEL SURCHARGE / CWT | \$3.979 |              |         |         |
| ALLOYGRADE  | Cr                    | NICKEL  | MOLY         | MANGA   | TOTAL   |
| E3310H  | \$1.418               | \$2.215 | \$0.000      | \$0.000 | \$3.633 |
| 4130H-4150H   | \$0.878               | \$0.000 | \$0.000      | \$0.491 | \$1.368 |
| 4320  | \$0.450               | \$1.123 | \$0.613      | \$0.000 | \$2.186 |
| 4340  | \$0.715               | \$4.884 | \$1.250      | \$0.025 | \$6.874 |
| 4820  | \$0.000               | \$2.215 | \$0.613      | \$0.000 | \$2.828 |
| 86XX  | \$0.450               | \$0.348 | \$0.491      | \$0.000 | \$1.288 |
| 88XX  | \$0.468               | \$1.845 | \$1.943      | \$0.083 | \$4.337 |
| 9310  | \$1.088               | \$7.558 | \$0.607      | \$0.019 | \$9.272 |
| EN355   | \$1.396               | \$1.266 | \$0.491      | \$0.000 | \$3.153 |
| carbon steel 10xx   |                       |         |              | \$0.000 | \$0.000 |
| carbon steel 1141-1144  |                       |         |              | \$0.052 | \$0.052 |
| carbon steel 1146   |                       |         |              | \$0.000 | \$0.000 |
| C-J Energy surcharge  |                       | \$0.00  | per gross LB |         |         |
| Heat treat energy surcharge   |                       | \$0.01  | per gross LB |         |         |
| Shipping Containers (2,000# capacity)   |                       | \$43.00 | each         |         |         |