

August 28, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges September 2019

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 20-21 weeks**
 - With material from a mill, service center or on the ground
 - Includes CJ winter maintenance shut down
 - 12,000 pound hammer is at 21 weeks, while all other hammers are at 20 weeks
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

LABOR DAY: Monday, 9/2/19

THANKSGIVING: Thursday, 11/28/19 and Friday, 11/29/19

WINTER MAINTENANCE SHUT DOWN: Tuesday, 12/24/19, resuming normal operations Thursday, 1/2/20

Steel Company Surcharge Shipment Rates	
Delivery in August 2019 for September 2019 Invoicing	
per Hundred Weight	
Scrap	\$9.442
ALLOYGRADE	TOTAL
E3310H	\$11.859
4130H-4150H	\$3.784
4320	\$8.839
4340	\$9.229
4820	\$13.279
86XX	\$4.808
88XX	\$6.673
9310	\$12.222
EN355	\$10.992
Carbon Steel 10xx	\$0.286
Carbon Steel 1141-1144	\$0.505
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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