

May 5, 2016



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges May 2016

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock = 6 weeks**
 - Current mill lead times are 9 weeks
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 4 weeks**

The above lead times are estimates only. Average mill lead times are currently at 5-7 weeks for bar over 6” in diameter and 7-9 weeks for 6” diameter and below. In some cases we can utilize service centers or alternate mills for shorter lead times (2-5 weeks). We have also been successful in expediting steel shipments from our suppliers. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we’ll do our best to expedite whenever possible.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

MEMORIAL DAY: Closed Monday, 5/30/16, reopening for business on Tuesday, 5/31/16.

FOURTH OF JULY: Closed Monday, 7/4/16, reopening for business on Tuesday, 7/5/16.

SUMMER MAINTENANCE SHUT DOWN: Closed Monday, 7/25/16, reopening for business on Monday, 8/8/16.

LABOR DAY: Closed Monday, 9/5/16, reopening for business on Tuesday, 9/6/16.

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in April 2016 for May 2016 Invoicing						
SCRAP	STEEL SURCHARGE / CWT	\$4.437				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$1.213	\$0.000	\$0.000	\$0.000	\$1.213	
4130H-4150H	\$0.722	\$0.000	\$0.378	\$0.000	\$1.100	
4320	\$0.370	\$0.000	\$0.473	\$0.000	\$0.843	
4340	\$0.592	\$0.000	\$0.473	\$0.000	\$1.065	
4820	\$0.000	\$0.000	\$0.473	\$0.000	\$0.473	
86XX	\$0.370	\$0.000	\$0.378	\$0.000	\$0.748	
88XX	\$0.370	\$0.000	\$0.662	\$0.000	\$1.032	
9310	\$1.088	\$7.558	\$0.607	\$0.019	\$9.272	
EN355	\$1.282	\$0.482	\$0.212	\$0.000	\$1.976	
carbon steel 10xx				\$0.000	\$0.000	
carbon steel 1141-1144				\$0.000	\$0.000	
carbon steel 1146				\$0.000	\$0.000	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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