

March 24, 2016



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges April 2016

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock** (Current mill lead times are 5-7 weeks)
 - **201# and up = 6 weeks (depending on part configuration)**
 - **121# - 200# = 6 weeks**
 - **81# - 120# = 6 weeks**
 - **40# - 80# = 6 weeks**
 - **39 & below = 6 weeks**
- **Heat Treating = 4 weeks**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

Current average mill lead times are approximately 5-7 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

MEMORIAL DAY: Closed Monday, 5/30/16, reopening for business on Tuesday, 5/31/16.

FOURTH OF JULY: Closed Monday, 7/4/16, reopening for business on Tuesday, 7/5/16.

SUMMER MAINTENANCE SHUT DOWN: Closed Monday, 7/18/16, reopening for business on Monday, 8/1/16.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in March 2016 for April 2016 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$3.795				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$1.213	\$0.000	\$0.000	\$0.000	\$1.213
4130H-4150H	\$0.751	\$0.000	\$0.400	\$0.000	\$1.152
4320	\$0.385	\$0.000	\$0.501	\$0.000	\$0.886
4340	\$0.616	\$0.000	\$0.501	\$0.000	\$1.117
4820	\$0.000	\$0.000	\$0.501	\$0.000	\$0.501
86XX	\$0.385	\$0.000	\$0.400	\$0.000	\$0.785
88XX	\$0.385	\$0.000	\$0.701	\$0.000	\$1.086
9310	\$1.088	\$7.558	\$0.607	\$0.019	\$9.272
EN355	\$1.282	\$0.482	\$0.212	\$0.000	\$1.976
carbon steel 10xx				\$0.000	\$0.000
carbon steel 1141-1144				\$0.000	\$0.000
carbon steel 1146				\$0.000	\$0.000
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

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