

February 27, 2015



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges March 2015

**CJ Estimated Forging Lead Times:**

- Forgings – “As Forged” with Steel in Stock (Current mill lead times are 11-13 weeks)
  - 201# and up = 6 weeks (depending on part configuration)
  - 121# - 200# = 6 weeks
  - 81# - 120# = 6 weeks
  - 40# - 80# = 6 weeks
  - 39 & below = 6 weeks
- Heat Treating = 4 weeks
- Non-destructive Testing = 2 weeks
- Machining = 6 weeks

Current mill lead times are approximately 11-13 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**GOOD FRIDAY:** Closed Friday, 4/3/15, reopening for business at 7 AM CST on Monday, 4/6/15.

**MEMORIAL DAY:** Closed Monday, 5/25/15, reopening for business at 7 AM CST on Tuesday, 5/26/15.

**SUMMER MAINTENANCE SHUT DOWN:** Closed Monday, 7/20/15, reopening for business at 7 AM CST on Monday, 8/3/15.

SALES SURCHARGE per HUNDRED WEIGHT					
Steel Company Shipments Delivery in February 2015 for March 2015 Invoicing					
SCRAP STEEL SURCHARGE / CWT	\$14.03				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$1.58	\$14.58	\$0.00	\$0.06	\$16.22
4130H-4150H	\$0.98	\$0.00	\$1.33	\$0.09	\$2.41
4320	\$0.50	\$7.39	\$1.67	\$0.06	\$9.63
4340	\$0.80	\$7.60	\$1.67	\$0.08	\$10.15
4340ca4	\$0.80	\$7.60	\$1.67	\$0.08	\$10.16
4820	\$0.00	\$14.58	\$1.67	\$0.65	\$16.31
86XX	\$0.50	\$2.29	\$1.33	\$0.84	\$4.21
88XX	\$0.50	\$2.29	\$2.34	\$0.10	\$5.22
9310	\$1.23	\$13.54	\$0.77	\$0.06	\$15.60
EN355	\$1.56	\$8.33	\$1.33	\$0.06	\$11.28
carbon steel 10xx				\$0.08	\$0.08
carbon steel 1141-1144				\$0.16	\$0.16
carbon steel 1146				\$0.09	\$0.09
C-J Energy surcharge		\$0.00	per gross LB		
Heat treat energy surcharge		\$0.01	per gross LB		
Shipping Containers (2,000# capacity)		\$43.00	each		

Sincerely,

Lori Brown, Sales Manager

Direct: 217.531.6655

[lbrown@clifford-jacobs.com](mailto:lbrown@clifford-jacobs.com)

[www.clifford-jacobs.com](http://www.clifford-jacobs.com)