

December 19, 2014



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges January 2015

**CJ Estimated Forging Lead Times:**

- Forgings – “As Forged” with Steel in Stock (Current mill lead times are 14-16 weeks)
  - 201# and up = 6 weeks (depending on part configuration)
  - 121# - 200# = 6 weeks
  - 81# - 120# = 6 weeks
  - 40# - 80# = 6 weeks
  - 39 & below = 6 weeks
- Heat Treating = 4 weeks
- Non-destructive Testing = 2 weeks
- Machining = 6 weeks

Current mill lead times are approximately 14-16 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we’ll do our best whenever possible.

**Holidays & Maintenance Shut Down Periods:** CJ will be shut down during the following time frames.

**WINTER MAINTENANCE SHUT DOWN:** Closed Wednesday, 12/24/14, reopening for business at 7 AM CST on Friday, 1/2/15

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in December 2014 for January 2015 Invoicing						
SCRAP	STEEL SURCHARGE / CWT	\$13.92				
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$1.59	\$14.27	\$0.00	\$0.06	\$15.92	
4130H-4150H	\$0.98	\$0.00	\$1.50	\$0.09	\$2.58	
4320	\$0.51	\$7.24	\$1.88	\$0.06	\$9.68	
4340	\$0.81	\$7.44	\$1.88	\$0.78	\$10.21	
4340ca4	\$0.81	\$7.44	\$1.88	\$0.08	\$10.21	
4820	\$0.00	\$14.27	\$1.88	\$0.07	\$16.22	
86XX	\$0.51	\$2.24	\$1.50	\$0.08	\$4.34	
88XX	\$0.51	\$2.24	\$2.63	\$0.10	\$5.48	
9310	\$1.24	\$18.61	\$1.38	\$0.06	\$21.29	
EN355	\$1.56	\$8.16	\$1.50	\$0.06	\$11.28	
carbon steel 10xx				\$0.08	\$0.08	
carbon steel 1141-1144				\$0.16	\$0.16	
carbon steel 1146				\$0.09	\$0.09	
C-J Energy surcharge		\$0.00	per gross LB			
Heat treat energy surcharge		\$0.01	per gross LB			
Shipping Containers (2,000# capacity)		\$43.00	each			

Sincerely,

Lori Brown, Sales Manager

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