

July 31, 2015



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges August 2015

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” with Steel in Stock** (Current mill lead times are 8-10 weeks)
 - **201# and up = 6 weeks (depending on part configuration)**
 - **121# - 200# = 6 weeks**
 - **81# - 120# = 6 weeks**
 - **40# - 80# = 6 weeks**
 - **39 & below = 6 weeks**
- **Heat Treating = 4 weeks**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

Current mill lead times are approximately 8-10 weeks, though we have been successful in expediting steel shipments. Steel is, in most cases, procured when customer purchase orders are confirmed. Feel free to contact us if we can assist you with any delivery requests and we'll do our best whenever possible.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

SUMMER MAINTENANCE SHUT DOWN: Closed Monday, 7/20/15, reopening for business at 7 AM CST on Monday, 8/3/15.

LABOR DAY: Closed Monday, 9/7/15, reopening for business at 7 AM CST on Tuesday, 9/8/15.

SALES SURCHARGE per HUNDRED WEIGHT						
Steel Company Shipments Delivery in July 2015 for August 2015 Invoicing						
SCRAP STEEL SURCHARGE / CWT			\$8.984			
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL	
E3310H	\$1.408	\$9.629	\$0.000	\$0.018	\$11.055	
4130H-4150H	\$0.872	\$0.000	\$1.000	\$0.029	\$1.901	
4320	\$0.447	\$4.884	\$1.250	\$0.019	\$6.599	
4340	\$0.715	\$4.884	\$1.250	\$0.025	\$6.874	
4820	\$0.000	\$9.629	\$1.250	\$0.020	\$10.899	
86XX	\$0.447	\$1.514	\$1.000	\$0.025	\$2.985	
88XX	\$0.468	\$1.845	\$1.943	\$0.083	\$4.337	
9310	\$1.088	\$7.558	\$0.607	\$0.019	\$9.272	
EN355	\$1.386	\$5.502	\$1.000	\$0.019	\$7.907	
carbon steel 10xx				\$0.025	\$0.025	
carbon steel 1141-1144				\$0.026	\$0.026	
carbon steel 1146				\$0.029	\$0.029	
C-J Energy surcharge		\$0.00		per gross LB		
Heat treat energy surcharge		\$0.01		per gross LB		
Shipping Containers (2,000# capacity)		\$43.00		each		

Sincerely,

Lori Brown, Sales Manager

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